



FOR IMMEDIATE RELEASE

Cortland Installs Emerson's Sensi™ Smart Solution in 100 Systems at Tampa Apartment Community

HVAC monitoring and maintenance system to support Cortland's service guarantee

St. Louis, November 20, 2019 – Emerson and Cortland today announced an installation of Emerson's HVAC monitoring and maintenance technology designed to help optimize comfort for residents and support Cortland's 48-hour service completion guarantee.

The 100-system installation at the Bowery Bayside community in Tampa includes Sensi™ Touch smart thermostats, Sensi Manager multi-thermostat system and Sensi Predict smart HVAC. The Sensi solution, installed in mid-October, has already helped to optimize performance in more than 40% of the monitored units at the community.

"At Cortland, we promise to fix a resident's problem in their home within 48 hours. If we don't, our residents live rent free until we do. So when we're alerted to an issue we need to respond quickly," said Jonathan Tucker, Executive Vice President of Operations and Facilities for Cortland. "HVAC problems are a top service request from residents in places like Tampa. With the Sensi Predict technology from Emerson, we can be alerted to HVAC issues before they're a problem. This allows our community service team members ample time to make necessary repairs or adjustments to HVAC units, which should positively impact resident living experience."

Cortland is the first company to partner with Emerson to deploy their Sensi smart solution in the multifamily industry. In addition to 24/7 monitoring of HVAC system performance with Sensi Predict, Cortland can manage the temperature in common areas by updating the Sensi Touch thermostats using the Sensi Manager software from a single desktop location.

"Our technology can help multifamily firms like Cortland achieve one of their top objectives—resident comfort. By leveraging the full suite of Sensi technology, Cortland is equipping their community service teams with the tools to ensure that their HVAC systems are working effectively and to help schedule service and maintenance at times that are convenient for residents and staff," said Craig Johnson, President, Residential Solutions for Emerson. "The combination of smart maintenance, our smart thermostats and multi-thermostat software create a solution that provides unmatched capabilities for property management teams."

For more information, visit SensiPredict.com and Cortland.com.

About Cortland

Cortland is a product-to-people, multifamily real estate investment, development, and management company headquartered in Atlanta. Cortland in-sources most of its multifamily development, design, construction, renovation, management, and ownership functions with the goal of providing its residents excellent, hospitality-driven living experiences. Cortland is invested in, directly or indirectly, and manages more than 180 apartment communities with over 60,000 homes in the US with regional offices in Charlotte, Dallas, Denver, Houston, and Orlando. Internationally, Cortland maintains a global materials sourcing office in Shanghai and a development platform in the UK. Cortland is a National Multifamily Housing Council (NMHC) Top 50 Owner and Manager and is ranked 6th among Atlanta's "Top 25 Largest Workplaces" (2019). For more information, please visit www.cortland.com.

About Emerson

Emerson, headquartered in St. Louis, Missouri (USA), is a global technology and engineering company providing innovative solutions for customers in industrial, commercial and residential markets. Our Automation Solutions business helps process, hybrid and discrete manufacturers maximize production, protect personnel and the environment while optimizing their energy and operating costs. Our Commercial & Residential Solutions business helps ensure human comfort and health, protect food quality and safety, advance energy efficiency and create sustainable infrastructure. For more information visit Emerson.com.

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